I-Sec successfully closes ~INR 4,374 crore (~US$596 million) Offer For Sale of Indian Railway Catering and Tourism Corporation Limited

I am delighted to share that ICICI Securities (I-Sec) has successfully completed the Offer for Sale ("OFS") of Indian Railway Catering and Tourism Corporation Limited ("IRCTC" / "Company"), the only entity authorized by the Indian Railways to provide catering services to railways, online railway tickets and packaged drinking water at railway stations and trains in India.

Key Highlights of the Transaction

- **Sizeable Offer**: The President of India ("Sellers") sold 3.20 crore equity shares of the Company (20% of the total outstanding equity shares of the Company - 15% as base offer & 5% as green shoe offer) for a total consideration of ~INR 4,374 crore (at floor price of INR 1,367.00). Post the sale, the President of India will continue to hold a majority stake of 67.40% in the Company.

- **Attractive Pricing**: The floor price was set at INR 1,367.00 per share (15.5% discount to closing price of INR 1,617.75 on NSE on December 9, 2020). The allocation was made on price priority mechanism at a clearing price of INR 1,377.50.

- **Strong Investor Response**: The transaction received strong demand from across the spectrum of high quality institutional investors and retail investors and was subscribed ~1.49 times by non-retail investors and ~1.10 times by retail investors.

Key Achievements of I-Sec

- **Precise Feedback**: I-Sec was instrumental in getting early and precise feedback from the key anchor investors which helped in launching the deal in a very short span of time.

- **Spearheaded the Institutional Bidding**: I-Sec uploaded a large early institutional bid into the system on the day of OFS to create traction amongst other investors.

- **Secured Bids from Widely Distributed Investor Pool**: I-Sec’s extensive marketing efforts led to procuring demand from all categories of investors across geographies and across Sovereign Wealth Funds, FIts, mutual funds and insurance companies, AIFs etc.

- **Robust Retail Participation**: I-Sec’s efforts in marketing the issue through its I-Direct online portal and retail distribution network to its retail customers resulted in strong demand.

- **Effective Marketing of the Company Story**: I-Sec conducted virtual roadshows with high quality investors in Asia, India, Europe and US for the Company.

About IRCTC

Indian Railway Catering and Tourism Corporation Limited ("IRCTC") is a "Mini-Ratna" company under the administrative control of the Ministry of Railways, Government of India. IRCTC is the only entity authorized by Indian Railways to provide online railway tickets, catering services to railways and packaged drinking water at railway stations and trains in India. The Company operates one of the most trusted websites www.irctc.co.in in the Asia-Pacific region.

Regards,
Ajay Saraf
Executive Director

About ICICI Securities

ICICI Securities Limited (I-Sec) is a subsidiary of ICICI Bank Ltd. The company began its operation in May 1995 and continues to grow its operation through expanding its client base and providing different type of services.

I-Sec is a technology-based firm offering a wide range of financial services including investment banking, institutional broking, retail broking, private wealth management, and financial product distribution.

I-Sec sees its role as "Creating Informed Access to the Wealth of the Nation" for its diversified set of clients that include corporates, financial institutions, high net-worth individuals and retail investors.

I-Sec is listed on National Stock Exchange (NSE) and the Bombay Stock Exchange (BSE). For details, visit www.icisecurities.com.

Disclaimer

The information contained herein is strictly confidential and meant solely for the selected recipient and may not be offered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reprinted in any form, without prior written consent of ICICI Securities Limited. The contents thereof are solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments or any other product. I-Sec and its affiliates accept no liability for any loss or damage of any kind arising out of any inaccuracy, delay or incompleteness. This information is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject I-Sec and its affiliates to any registration or licensing requirement within such jurisdiction.