

TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER IN THE LAST 3 FINANCIAL YEARS

Name of the Issue:

IndiaMART InterMESH LIMITED

- | | |
|---|--|
| 1. Type of Issue (IPO/FPO) | IPO |
| 2. Issue Size (Rs. Cr) | INR 475.59 Cr |
| 3. Grade of issue along with name of the rating agency | |
| Name | NA |
| Grade | NA |
| 4. Subscription Level (Number of times) | 36.0185 times (excluding anchor investor and after removing multiple and duplicate bids and technical rejection cases) |

Source – Minutes of Basis of Allotment dated July 1, 2019

5. QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges

Particulars	Percentage
(i) allotment in the issue*	12.71
(ii) at the end of the 1st Quarter immediately after the listing of the issue [§]	13.69
(iii) at the end of 1st FY (March 31, 2020)	15.32
(iv) at the end of 2nd FY (March 31, 2021)^	NA
(v) at the end of 3rd FY (March 31, 2022)^	NA

(^) QIB Holding not disclosed as reporting for relevant period / fiscal years has not been completed

* As a percentage of paid-up capital

§ Source – Shareholding Pattern as on September 30, 2019

6. Financials of the issuer (as per the annual financial results submitted to stock exchanges)

Consolidated	(Rs in Crores)		
Parameters	1st FY (March 31, 2020)*	2nd FY (March 31, 2021)*	3rd FY (March 31, 2022)*
Income from operations	N.A.	N.A.	N.A.
Net Profit for the period	N.A.	N.A.	N.A.
Paid-up equity share capital	N.A.	N.A.	N.A.
Reserves excluding revaluation reserves	N.A.	N.A.	N.A.

* Financials not disclosed as reporting for the relevant fiscal years has not been completed.

Standalone **(Rs in Crores)**

Parameters	1st FY (March 31, 2020)*	2nd FY (March 31, 2021)*	3rd FY (March 31, 2022)*
Income from operations	N.A.	N.A.	N.A.
Net Profit for the period	N.A.	N.A.	N.A.
Paid-up equity share capital	N.A.	N.A.	N.A.
Reserves excluding revaluation reserves	N.A.	N.A.	N.A.

* Financials not disclosed as reporting for the relevant fiscal years has not been completed.

7. Trading Status in the scrip of the issuer

Company's Equity Shares are listed on both the BSE Limited and the National Stock Exchange of India Limited.

Particulars	Status
(i) at the end of 1st FY (March 31, 2020)	Frequently Traded
(ii) at the end of 2nd FY (March 31, 2021)*	N.A.
(iii) at the end of 3rd FY (March 31, 2022)*	N.A.

* Trading status not disclosed as reporting for the relevant fiscal years has not been completed

8. Change in Directors of issuer from the disclosures in the offer document

Particulars	Name of the Director	Appointed / Resigned
(i) at the end of 1st FY (March 31, 2020)	None	None
(ii) at the end of 2nd FY (March 31, 2021)*	N.A.	N.A.
(iii) at the end of 3rd FY (March 31, 2022)*	N.A.	N.A.

*Changes in directors not disclosed as reporting for relevant fiscal years has not been completed

9. Status of implementation of project/ commencement of commercial production

- (i) As disclosed in the offer document: NA
- (ii) Actual implementation: NA
- (iii) Reasons for delay in implementation, if any: NA

*Not applicable, as the Offer was only an Offer for Sale by Selling Shareholders

10. Status of utilization of issue proceeds

- (i) As disclosed in the offer document: NA
- (ii) Actual utilization: NA
- (iii) Reasons for deviation, if any: NA

*Not applicable, as the Offer was only an Offer for Sale by Selling Shareholders

11. Comments of monitoring agency, if applicable

(a) Comments on use of funds	NA
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document	
(c) Any other reservations expressed by the monitoring agency about the end use of funds	

*Not applicable, as the Offer was only an Offer for Sale by Selling Shareholders

12. Pricing Data

Issue Price (Rs.): 973**
Designated Stock Exchange: NSE
Listing Date: July 4, 2019

Price parameters	At close of listing day (i.e. July 4, 2019)	At close of 30th calendar day from listing day (i.e. August 2, 2019)	At close of 90th calendar day from listing day (i.e. October 1, 2019)	As at the end of 1st FY after the listing of the issue (March 31, 2020)		
				Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (NSE)	1,301.95	1,229.50	1,788.55	1,936.40	2,862.50	1,102.95
Nifty 50	11,946.75	10997.35	11359.90	8,597.75	12,430.50	7,511.10
Sectoral Index	NA	NA	NA	NA	NA	NA

Price parameters	As at the end of 2nd FY after the listing of the issue (March 31, 2021)*			As at the end of 3rd FY after the listing of the issue (March 31, 2022)*		
	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (NSE)	NA	NA	NA	NA	NA	NA
Nifty 50	NA	NA	NA	NA	NA	NA
Sectoral Index	NA	NA	NA	NA	NA	NA

Source: NSE website

* Pricing Data not disclosed as reporting for the relevant fiscal years has not been completed

** A discount of ₹ 97 per Equity Share has been offered to Eligible Employees Bidding in the Employee Reservation Portion

13. **Basis for Issue Price (Source of accounting ratios of peer group and industry average may be indicated; Source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)**

Accounting ratio		As disclosed in the offer document*	At the end of 1st FY (March 31, 2020) ⁽²⁾	At the end of 2nd FY (March 31, 2021) ⁽²⁾	At the end of 3rd FY (March 31, 2022) ⁽²⁾
EPS	Issuer:	--	--	--	--
	Standalone (Basic)	4.87	N.A	N.A	N.A
	Standalone (Diluted)	4.78	N.A	N.A	N.A
	Consolidated (Basic)	7.75	N.A	N.A	N.A
	Consolidated (Diluted)	7.61	N.A	N.A	N.A
	Peer Group :	--	--	--	--
	Industry Avg:	N.A	N.A	N.A	N.A
P/E	Issuer:	--	--	--	--
	Standalone (Basic)	199.88	N.A	N.A	N.A
	Standalone (Diluted)	203.41	N.A	N.A	N.A
	Consolidated (Basic)	125.58	N.A	N.A	N.A
	Consolidated (Diluted)	127.79	N.A	N.A	N.A
	Peer Group:	--	--	--	--
	Industry Composite:	NA	N.A	N.A	N.A
	Issuer:	--	--	--	--

RoNW (%)	Standalone	7.84%	N.A	N.A	N.A
	Consolidated	12.54%	N.A	N.A	N.A
	Peer Group:	--	--	--	--
	Industry Composite:	NA	N.A	N.A	N.A
NAV	Issuer:	--	--	--	--
	Standalone	56.20	N.A	N.A	N.A
	Consolidated	55.92	N.A	N.A	N.A
	Peer Group:	--	--	--	--
	Industry Avg:	NA	N.A	N.A	N.A

Notes:

- (1) Prospectus dated June 27, 2019
(2) Not disclosed as the reporting for the relevant fiscal years has not been completed.

14. Any other material information

Particulars	Date
The Company has entered into an agreement to invest in Simply Vyapar Apps Pvt. Ltd.	03-Sep-2019
IndiaMART leads Series A investment in Vyapar, a business accounting software for MSMEs	03-Sep-2019
Allotment of Shares to Indiamart Employee Benefit Trust	30-Sep-2019

Source- Stock Exchange Filings
Information updated until 15-Apr-20